

# Fiber Networks, Rural Broadband and Your Community

*WESCO helps Utilities and Municipalities provide  
broadband service to their customers.*



**WESCO**<sup>®</sup>  
**UTILITY**

Your partner for best-in-class fiber and utility  
products from leading industry manufacturers.

# YOUR TRUSTED PARTNER FOR FIBER BROADBAND DEPLOYMENT

WESCO, your partner for best-in-class utility products from leading industry manufacturers, can help you navigate designing, building and deploying fiber optic networks. To stay competitive and capitalize on additional revenue streams, utilities launching fiber networks will provide subscribers the bandwidth they are demanding. WESCO is committed to providing utilities the products, services and expertise they need for successful FTTH deployment.



## FIBER IMPROVES SCADA & AMI RELIABILITY

Fiber improves the speed and reliability of gathering real-time information from your field controllers and meters allowing you to make accurate adjustments or quickly address problems.



## FIBER STRENGTHENS COMMUNITIES

Co-ops and municipalities servicing any community need to make investments to thrive. Fiber provides a revenue stream that pays for itself.



## YOUR CUSTOMERS NEED BROADBAND

Rural communities who deploy fiber networks to service broadband needs see increased economic development, improved educational efficiency and expanded employment opportunities.

## FIBER OPTIC SERVICES

WESCO provides a number of services specifically for FTTH networks, in addition to any customized solutions your unique project may require.

- Consultation
- Cutting Fiber Optic Cable to Custom Length
- Product Demonstration & Training
- Project Management
- Project Planning / Make-Ready
- System Design
  - Hybrid Fiber Coaxial (HFC) System Design
  - Passive Optical Network (PON) System Design
  - Radio Frequency Over Glass (RFoG) System Design
- Vendor Managed Inventory (VMI)
- eCommerce Solutions



## MAKE-READY

WESCO Infrastructure Project Services act as the logistical manager for all materials and will ensure product availability, proactive communication, and operational efficiency in support of the operator and contractor partners. Through our extensive industry resources, WESCO can connect you with licensed, skilled and responsible engineering firms and contractors.

## FIBER OPTIC PRODUCTS

WESCO delivers the products for building scalable, future-ready and cost-effective fiber networks. Our unmatched investment in inventory, coupled with our excellence in customer service, will ensure your fiber projects stay on schedule.

- Cable
- Cabinets & Enclosures
- Splitters & WDMs
- Preparation, Inspection & Cleaning Tools
- Consumables
- Terminals
- HFC/PON Distribution Actives
- Splicers & Cleavers
- Connectors
- Racks & Panels
- HFC Passives
- OSP Products
- Assemblies & Patch Cords
- Splice Closures
- Test Equipment

## T&D MATERIALS & EQUIPMENT

- Anchors
- Cutouts
- Pole Line Hardware
- Arresters
- Guy Wire
- Reclosers
- Bushings
- Insulators
- Regulators
- Capacitors
- Mounts & Brackets
- Rubber Products
- Crossarms/Braces/Deadends

# WESCO SOLUTIONS

Adding Value to Your Business



WESCO operates distribution centers in the United States, and Canada and has over 475 branches in North America and select international locations. With its large national footprint, WESCO offers local support to meet your utility needs. Look below to find the dedicated utility branch closest to you, or check out the Brand Locator on [www.wesco.com](http://www.wesco.com)

## OUR LOCATIONS

### ALABAMA

Huntsville | 250 Finney Rd 35824 | (256) 772-5413

### ARIZONA

Phoenix | 3425 E Van Buren St, Ste 140 85008 | (602) 275-8521  
Tucson | 1665 E 22nd St 85710 | (520) 623-6941

### ARKANSAS

Fayetteville | 3671 W Wedington Dr 72704 | (479) 251-7724  
North Little Rock | 2000 E Washington Ave 72114 | (501) 376-0391

### CALIFORNIA

Cerritos | 13140 Alondra Blvd 90703 | (562) 356-2940

### COLORADO

Denver | 11198 E 45th Ave, Ste 150 80239 | (303) 217-7525

### CONNECTICUT

Orange | 15 Executive Blvd 06477 | (203) 784-7701

### FLORIDA

Orlando | 5971 Pershing Ave 32822 | (407) 434-4025

### GEORGIA

Fairburn | 610 Bohannon Rd Ste B 30213 | (770) 477-3860

### INDIANA

Daleville | 9175 S Innovation Dr 47334 | (765) 378-8030  
Greenfield | 2718 Jannetides Blvd 46140 | (317) 622-9108

### IOWA

Des Moines | 2301 Fleur Dr 50321 | (515) 244-8611  
Sioux City | 2501 E 3rd St 51101 | (712) 255-7634

### MISSISSIPPI

Richland | 181 Davis Johnson Dr 39218 | (601) 664-0165

### MISSOURI

Kansas City | 2301 E Truman Rd 64127 | (816) 448-9239  
St. Louis | 2820 Market St 63103 | (515) 244-8611

### MONTANA

Butte | 949 S Montana St 59701 | (406) 782-2374

### NEW HAMPSHIRE

Manchester, NH | 117 Londonderry Tpke 03106 | (603) 391-3118

### NEW JERSEY

South Brunswick, NJ | 151 Herrod Blvd 08810 | (609) 819-8322

### NORTH CAROLINA

Charlotte | 610 Toddville Rd Bldg 5603 28214 | (704) 549-6173  
Clayton | 334 Atkinson St 27520 | (919) 839-7600

### NORTH DAKOTA

Bismarck | 901 S 9th St 58504 | (701) 255-3370  
Fargo | 2650 7th Ave N 58102 | (701) 232-4446

### OHIO

Aurora | 1255 Danner Dr 44202 | (330) 995-4300

### OKLAHOMA

Tulsa | 13047 E 59th St 74134 | (918) 940-4330

### OREGON

Portland | 2341 NW 31st Ave 97210 | (503) 221-4454

### PENNSYLVANIA

Pittsburgh | 2515 Preble Ave 15233 | (412) 393-8720

### SOUTH CAROLINA

West Columbia | 1050 Chris Cir 29169 | (803) 739-5471

### TENNESSEE

Knoxville | 427 Park Village Rd 37923 | (865) 560-0238  
Memphis | 3953 Hickory Hill Rd 38115 | (901) 363-9206  
Nashville | 1410 Fort Negley Blvd 37203 | (615) 664-6801

### TEXAS

Amarillo | 513 N Nelson St 79107 | (806) 379-8117  
Austin | 2003 Rutland Dr 78758 | (512) 834-9977  
Fort Worth | 1403 S Cherry Ln 76108 | (817) 246-2332  
San Antonio | 4410 Dividend Rd 78219 | (210) 225-0492

### VERMONT

Burlington | 4 Harbor View Rd 05403 | (802) 864-9885

### VIRGINIA

Richmond | 2902 N Blvd 23230 | (804) 340-9501

### HEADQUARTERS

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WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 holding company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturers (OEM) products, construction materials, and advanced supply chain management and logistic services. 2016 annual sales were approximately \$7.3 billion. The company employs approximately 9,000 people, maintains relationships with over 25,000 suppliers, and serves approximately 75,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates 10 fully automated distribution centers and approximately 500 full-service branches in North America and international markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.



**WESCO**  
DISTRIBUTION®